



Sea Ventures (UK) Ltd
 Swanwick Marina,
 Swanwick, Southampton SO31 1ZL
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Prices valid for orders placed by 31st Jan 2019

Price List :

A2019 - Phase 3

JEANNEAU VELASCO 37F

06/11/2018

THIS QUOTE IS PREPARED FOR:

	£ Ex. Vat	£ inc 20% Vat	Selected Items Quote
Versions:			
y Volvo D4-260 (2 x 260hp) diesel	249,083	298,899	249,083
Volvo D4-300 (2 x 300hp) diesel	256,697	308,037	
Volvo D6 -370 (2 x 370hp) diesel	270,550	324,661	
Walnut interior woodwork in lieu of Maobi	2,422	2,906	
Delivery & Commissioning:			
Delivery to Hamble (other areas by request), full pdi, launching, full tank of fuel, sea trial, boat name, fire extinguisher, fire blanket, gas bottle, shore power lead etc	7,533	9,039	
Degrease hull, prime & apply 2 coats of antifoul	1,136	1,364	
PREMIERE Trim Pack:			
Lateral sliding door Ambiance Pack (inside & outside LED's + cockpit spot lights) Bow thruster Electric anchor windlass Upholstery in flying bridge saloon	11,835	14,202	
Upholstery:			
Saloon /Cabin upholstery "Linen / Oyster White"	Std	Std	
Saloon / Cabin upholstery "Linen Blue / Chine Durango"	633	760	
Saloon / Cabin upholstery "Pearl Grey / Lasso"	633	760	
Saloon / Cabin upholstery "PVC Pure Marlin / Weiss"	633	760	
Saloon upholstery "Devon Leather" in saloon	3,220	3,864	
Comfort Pack:			
Fresh water electric toilet Drawers for front bilge storage Windscreen defogger Fusion RA70N stereo system with bluetooth, USB & f/b speakers Dock water inlet Hot & cold cockpit shower Stern mooring cleats for cross docking	3,349	4,018	
Raymarine Electronic Pack:			
2 x Raymarine Axiom 9 displays (GPS plotters, sounder, touchscreen) Pre-loaded Navionics cartography WiFi module P97 depth transducer	5,138	6,165	

Fitted Factory Options:		
Chain counter & control at helm	428	513
Mooring kit : fenders & warps	404	484
Anchor kit : anchor, chain & warp	587	705
Stainless steel bow protection	220	264
GRP arch on flybridge	4,018	4,822
Bow ladder with wooden platform	1,505	1,806
Aft closing kit - Dark Smoke	2,284	2,741
Flybridge cover	2,894	3,473
Protection set for flybridge	1,555	1,866
Protection cover for rear cockpit sofa	323	388
Dark Smoke bimini for flybridge	3,092	3,710
Hydraulic gangway	7,523	9,028
Fender storage on forward pulpit	550	661
Flybridge sun mattresses - aft sundeck & nav bench - White/Cream/Blue	1,041	1,250
Bow sun mattress + lifting backrest + cover - White/Cream/Blue	4,124	4,949
External screen covers - Dark Smoke	1,587	1,905
External screen covers in Semi transparent Sunworker Charcoal	1,587	1,905
Stern thruster	5,156	6,187
Electric sea pump for deck & anchor washing	1,151	1,382
7.5kw Onan Generator - 220v/50Hz	16,128	19,354
Deck search light	876	1,051
Underwater lights	1,211	1,453
Removable gas grill on mast located on aft platform	1,739	2,086
Electric galley (microwave + Vitroceramic hobs) in lieu of gas	1,266	1,519
Diesel fired cabin heating system	6,743	8,092
Reversible Airconditioning (28000 BTU) - shore power only	12,972	15,567
Reversible Airconditioning (28000 BTU) - shore power & genset	14,037	16,844
Double berth conversion in saloon + seat + bar + curtain	3,179	3,815
Safe	601	721
Chest of drawers + TV support in forward cabin	725	870
Removable carpet set in saloon & cabins	1,862	2,235
Inverter - 12/220v 700W	2,000	2,400
Inverter - 12/220v 2000W	2,674	3,209
Electric trim tabs	2,431	2,917
D45 Rope cutter	523	628
TV antenna	277	332
BOSE speakers in saloon	1,450	1,739
22" LCD TV in forward cabin + DVD + MP3	1,725	2,070
22" LCD TV in saloon + DVD + MP4	1,826	2,191
Raymarine reversing camera & engine room monitoring camera	2,257	2,708
Raymarine Quantum radar	2,642	3,171
Upgrade internal Raymarine Axiom 9 to Axiom 12	1,284	1,541
Raymarine autopilot	2,560	3,072
Raymarine AIS 700 transceiver	1,349	1,618
Raymarine P70R autopilot control units - wheelhouse & fly	1,216	1,459
Raymarine 260E dual station VHF	1,734	2,081
Teak aft platform & cockpit floor	4,124	4,949

Retro-fit Options:			

INSTANT QUOTE:		£
Selected items total		249,083
y	Jeanneau Phase 3 promo discount	-9,963
		<hr/> 239,119
20%	VAT (if applicable)	47,824
TOTAL		<hr/> 286,943 <hr/>

Part-Exchange details	
Boat:	
Part-Exchange allowance (subject to survey)	
COST TO CHANGE	
	<hr/> 286,943 <hr/>

PAYMENT TERMS:
£1,000 returnable deposit secures offer price
Deposits to be made up to 15% on signing Sales Agreement
Balance due 10 days before delivery from factory